### Investment Benchmarking Analysis

(for the 5-year period ending December 31, 2021)

#### **UNJSPF**



### **Key Takeaways**

#### **Returns**

- Your 5-year net total return was 11.3%. This was above the Global median of 10.4% and equal to the peer median of 11.3%.
- Your 5-year policy return was 11.2%. This was above both the Global median of 10.1% and the peer median of 9.8%.

#### Value added

• Your 5-year net value added was 0.0%. This was below both the Global median of 0.4% and the peer median of 0.6%.

#### Cost

- Your investment cost of 26.8 bps was below your benchmark cost of 27.0 bps.
- Your fund was below benchmark cost because it paid less than peers for similar services. These savings were mostly offset by a higher cost implementation style.
- Your costs changed very little between 2017 and 2021. You had a higher cost asset mix but it was mostly offset by paying less in total for similar investment styles.

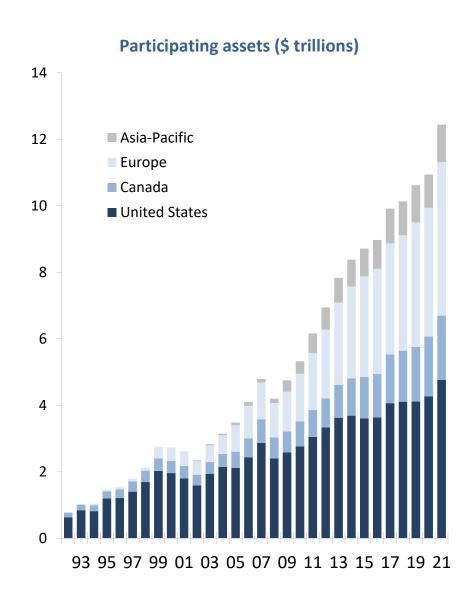
#### Risk

• Your asset risk of 10.9% was above the Global median of 9.1%. Your asset-liability risk of 12.3% was above the Global median of 10.1%.

# This benchmarking report compares your cost and return performance to the 297 funds in CEM's extensive pension database.

- 150 U.S. pension funds participate. The median U.S. fund had assets of \$13.2 billion and the average U.S. fund had assets of \$31.8 billion. Total participating U.S. assets were \$4.8 trillion.
- 68 Canadian funds participate with assets totaling \$1.9 trillion.
- 69 European funds participate with aggregate assets of \$4.6 trillion. Included are funds from the Netherlands, Norway, Sweden, Finland, Ireland, Denmark and the U.K.
- 6 Asia-Pacific funds participate with aggregate assets of \$1.1 trillion. Included are funds from Australia, New Zealand, China and South Korea.
- 4 funds from other regions participate.

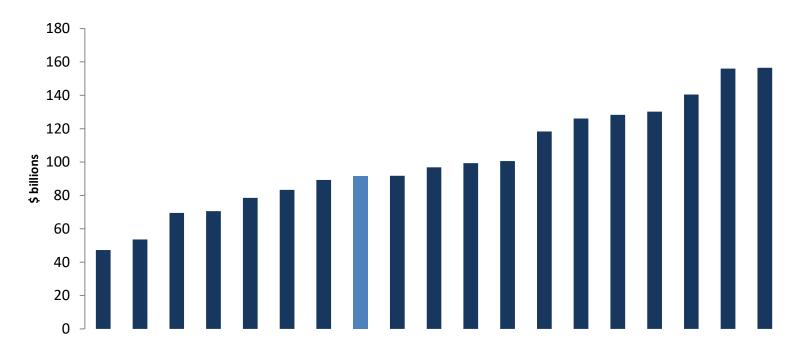
The most meaningful comparisons for your returns and value added are to the Global universe, which consists of 297 funds.



The most valuable comparisons for cost performance are to your custom peer group because size impacts costs.

#### **Peer group for UNJSPF**

- 19 Global sponsors from \$47.2 billion to \$156.5 billion
- Median size of \$96.9 billion versus your \$91.5 billion



The names of the above fund sponsors in your peer group are confidential and may not be disclosed to third parties. All other information in this report is confidential and may not be disclosed to third parties without the express written mutual consent of CEM Benchmarking Inc and UNJSPF. For some of the peers, 2020 cost data was used as a proxy for 2021.

## Your 5-year net total return of 11.3% was above the Global median of 10.4% and equal to the peer median of 11.3%

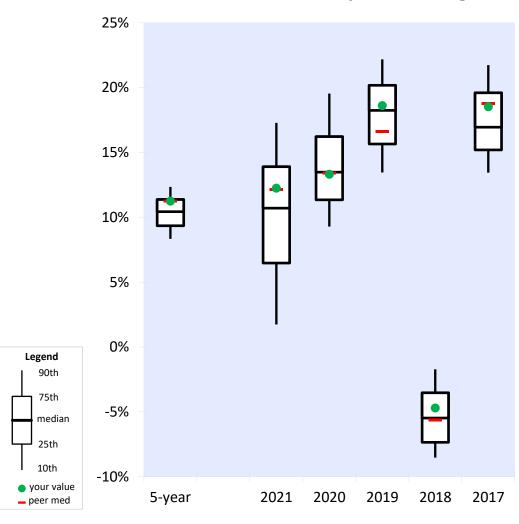
Total returns, by themselves, provide little insight into the reasons behind relative performance. Therefore, we separate total return into its more meaningful components: policy return and value added.

	Your 5-year
Net total fund return	11.3%
- Policy return	11.2%
= Net value added	0.0%

This approach enables you to understand the contribution from both policy mix decisions (which tend to be the board's responsibility) and implementation decisions (which tend to be management's responsibility).

Actual and policy returns have been converted to your currency using unhedged currency returns. A currency conversion table is provided in Appendix-B of the report.

#### **Global net total returns - quartile rankings**



# Your 5-year policy return of 11.2% was above both the Global median of 10.1% and the peer median of 9.8%.

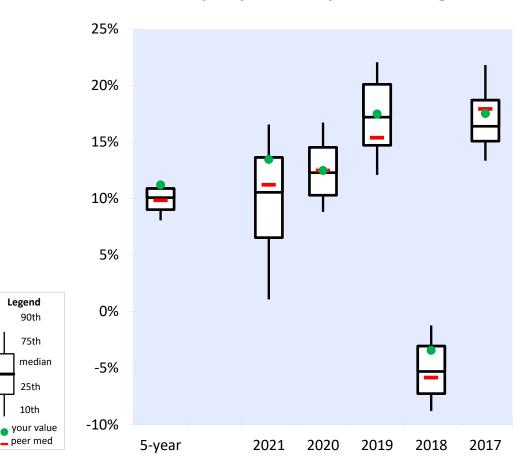
Your policy return is the return you could have earned passively by indexing your investments according to your policy mix.

Having a higher or lower relative policy return is not necessarily good or bad. Your policy return reflects your investment policy, which should reflect your:

- Long term capital market expectations
- Liabilities
- Appetite for risk

Each of these three factors is different across funds. Therefore, it is not surprising that policy returns often vary widely between funds.

#### Global policy returns - quartile rankings



To enable fairer comparisons, the policy returns of all participants, including your fund, were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. Prior to this adjustment, your 5-year policy return was 11.2%, 0.1% higher than your adjusted 5-year policy return of 11.2%. Mirroring this, your 5-year total fund net value added would be 0.1% lower.

### Differences in policy return are caused by differences in policy mix and benchmarks.

#### Policy asset mix

						Peer	Global
		Your fund				avg.	avg.
Asset class	2017	2018	2019	2020	2021	2021	2021
Stock - Europe	12%	11%	10%	9%	8%	3%	1%
Stock - Asia-Pacific	7%	7%	6%	5%	4%	1%	0%
Stock - U.S.	30%	31%	29%	30%	31%	11%	9%
Stock - Emerging	7%	7%	12%	12%	11%	5%	3%
Stock - Global	0%	0%	0%	0%	0%	14%	17%
Other Stock <sup>1</sup>	2%	2%	2%	2%	1%	9%	10%
Total Stock	58%	58%	58%	57%	56%	43%	39%
Fixed income - U.S.	0%	0%	10%	10%	10%	5%	7%
Fixed income - Emerging	0%	0%	4%	4%	4%	2%	1%
Fixed income - Global	27%	27%	0%	0%	0%	5%	3%
Fixed income - Public mortgages	0%	0%	15%	15%	14%	1%	0%
Cash	2%	1%	1%	1%	1%	0%	0%
Other Fixed Income <sup>1</sup>	0%	0%	0%	0%	0%	17%	28%
Total Fixed Income	28%	28%	30%	30%	30%	30%	39%
Hedge funds	0%	0%	0%	0%	0%	1%	2%
Real estate incl. REITs	9%	9%	7%	7%	7%	10%	7%
Other Real Assets <sup>1</sup>	0%	0%	0%	0%	0%	5%	4%
Private equity - Aggregate	5%	5%	5%	6%	7%	9%	6%
Private debt - Aggregate	0%	0%	0%	0%	0%	3%	3%
Total	100%	100%	100%	100%	100%	100%	100%

1. Other stock includes:
Stock - EAFE. Other fixed income includes: Fixed income - Canada, Fixed income - Europe, Fixed income - Europe gov't, fixed income - long bonds, Fixed income - Inflation indexed and Fixed income - EAFE.
Other real assets include: Commodities, Natural resources and Infrastructure.

## Net value added is the component of total return from active management. Your 5-year net value added was 0.0%.

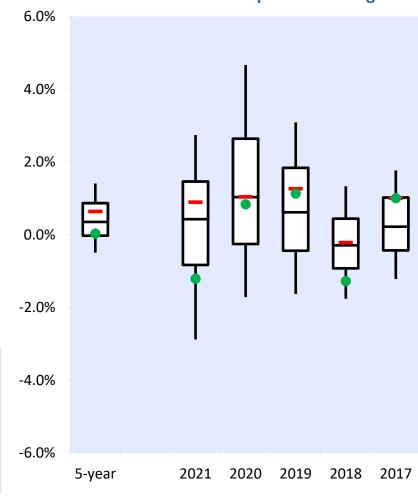
Net value added equals total net return minus policy return.

#### Value added for UNJSPF

	Net	Policy	Net value
Year	return	return	added
2021	12.2%	13.5%	-1.2%
2020	13.3%	12.5%	0.8%
2019	18.6%	17.5%	1.1%
2018	-4.7%	-3.4%	-1.3%
2017	18.5%	17.5%	1.0%
5-Year	11.3%	11.2%	0.0%

Your 5-year net value added of 0.0% compares to a median of 0.6% for your peers and 0.4% for the Global universe.

#### Global net value added - quartile rankings



To enable fairer comparisons, the value added for each participant including your fund was adjusted to reflect private equity benchmarks based on lagged, investable public market indices. Prior to this adjustment, your fund's 5-year total fund net value added was 0.1%.

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**Legend** 90th

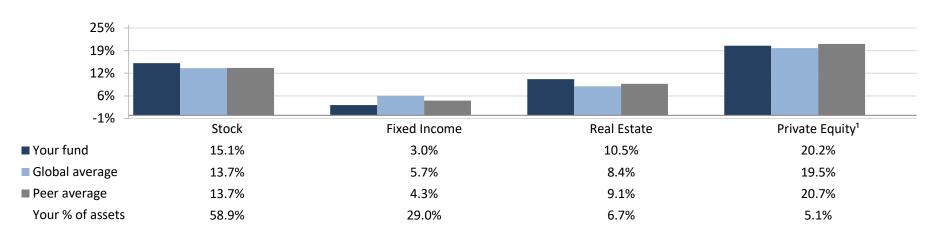
> 75th median 25th

10th
your value

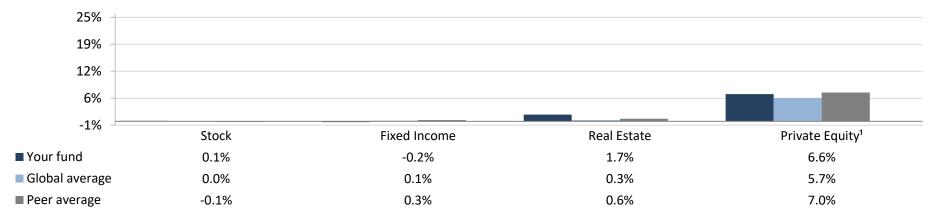
peer med

### Comparisons of your 5-year net return and net value added by major asset class:

#### 5-year average net return by major asset class



#### 5-year average net value added by major asset class



<sup>1.</sup> To enable fairer comparisons, the private equity benchmarks of all participants, including your fund were adjusted to reflect lagged, investable, public-market indices. Prior to this adjustment, your fund's 5-year private equity net value added was 3.1%.

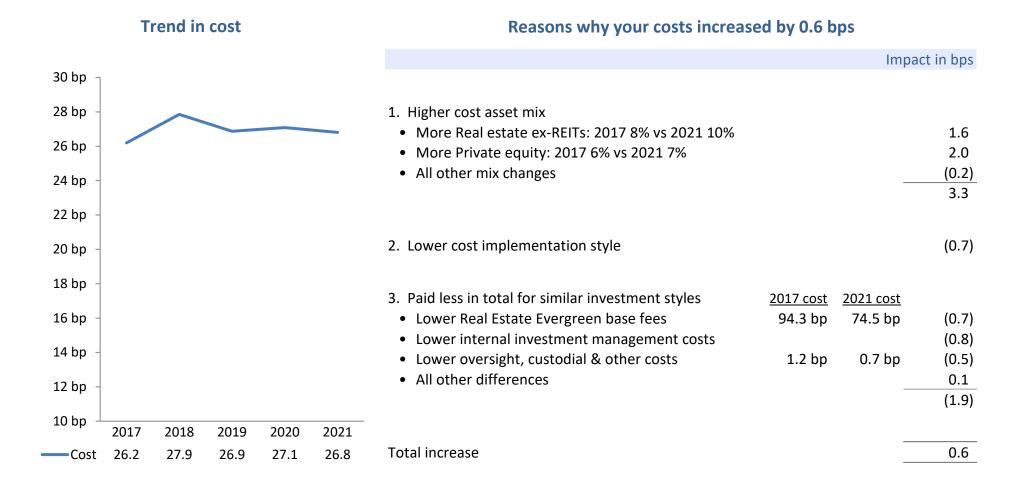
## Your investment costs, excluding private asset performance fees, were \$231.9 million or 26.8 basis points in 2021.

Asset management costs by asset	Interr	nal Mgmt*	Externa	l Mgmt		
class and style (\$000s)	Active	Overseeing	Active	Perform.		
		of external	base fees	fees 3	Total	
Stock - U.S.	8,899	172	12,529		21,600	
Stock - Europe	1,734	93	3,752		5,579	
Stock - Asia-Pacific	1,889	7	185		2,081	
Stock - Emerging <sup>1</sup>	5,870	1	37		5,907	
Stock - other	539				539	
Fixed income - U.S.	1,135				1,135	
Fixed income - Emerging <sup>1</sup>	1,570	8	225		1,802	
Fixed income - Global	12				12	
Fixed income - Public mortgages	3,441				3,441	
Cash	449				449	
Infrastructure - LP <sup>2 3</sup>		431	4,464	1,631	4,894	
Natural resources - LP 3			165	47	165	
Real estate <sup>3</sup>		715	21,200	6,476	21,915	
Real estate - LP <sup>3</sup>		1,981	64,300	19,177	66,281	
Private equity - Diversified - LP <sup>3</sup>		4,246	85,604	138,837	89,850	
Total excluding private asset perform	mance fee	S			225,650	26.1bp
Oversight, custodial and other costs	s <sup>4</sup>					
Oversight & consulting					3,423	
Trustee & custodial	1,129					
Consulting and performance measurement						
Audit						
Other	1,656					
Total oversight, custodial & other co	sts				6,208	0.7bp
Total investment costs (excl. transac	231,858	26.8bp				

#### Footnotes

- 1. Default base fees were added: Emerging External active 41 bps, Emerging External active 58 bp.
- 2. Fees are the weighted average management cost calculated using the detailed limited partnership survey provided.
- Refer to Appendix A for full details regarding defaults.
- 3. Total cost excludes carry/performance fees for real estate, infrastructure, natural resources and private equity. Performance fees are included for the public market asset classes and hedge funds.
- 4. Excludes non-investment costs, such as benefit insurance premiums and preparing cheques for retirees.
- \* Internal FTE and support costs have been allocated to asset classes based on CEM methodology. Refer to Appendix A2 for details.

# Your costs changed very little between 2017 and 2021. You had a higher cost asset mix but it was mostly offset by paying less in total for similar investment styles.

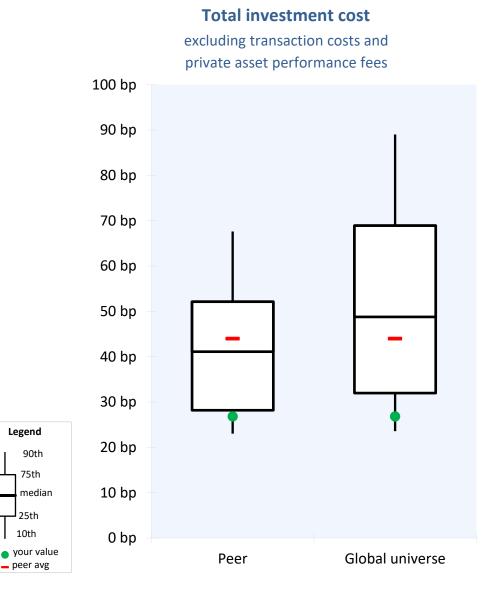


### Your total investment cost of 26.8 bps was below the peer median of 41.1 bps.

Differences in total investment cost are often caused by two factors that are often outside of management's control:

- Asset mix, particularly holdings of the highest cost asset classes: real estate (excl. REITs), infrastructure, hedge funds, private equity and private credit. These high cost assets equaled 14% of your assets at the end of 2021 versus a peer average of 29%.
- Fund size. Bigger funds have advantages of scale.

Therefore, to assess whether your costs are high or low given your unique asset mix and size, CEM calculates a benchmark cost for your fund. This analysis is shown on the following page.



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peer avg

Legend

90th 75th

median 25th 10th

## Benchmark cost analysis suggests that, after adjusting for fund size and asset mix, your fund was below benchmark cost by 0.2 basis points in 2021.

Your benchmark cost is an estimate of what your cost would be given your actual asset mix and the median costs that your peers pay for similar services. It represents the cost your peers would incur if they had your actual asset mix.

Your total cost of 26.8 bp was slightly below your benchmark cost of 27.0 bp. Thus, your cost savings were 0.2 bp.

#### Your cost versus benchmark

	\$000s	basis points
Your total investment cost	231,858	26.8 bp
Your benchmark cost	233,425	27.0 bp
Your excess cost	(1,566)	(0.2) bp

Your fund was below benchmark cost because it paid less than peers for similar services. These savings were mostly offset by a higher cost implementation style.

#### **Explanation of your cost status**

	Excess C (Saving	•
	\$000s	bps
<ol> <li>Higher cost implementation style</li> <li>More active management, less lower cost passive</li> <li>Less external management, more lower cost internal</li> <li>More LPs as a percentage of external</li> <li>Less fund of funds</li> <li>Less co-investment as a percentage of LP/Co</li> <li>Less overlays</li> </ol>	29,554 (20,333) 15,336 (3,228) 8,457 (5,032) 24,754	3.4 (2.4) 1.8 (0.4) 1.0 (0.6) 2.9
<ul> <li>2. Paying less than peers for similar services</li> <li>External investment management costs</li> <li>Internal investment management costs</li> <li>Oversight, custodial &amp; other costs</li> </ul>	(2,671) (10,203) (13,446) (26,321)	(0.3) (1.2) (1.6) (3.0)
Total savings	(1,566)	(0.2)

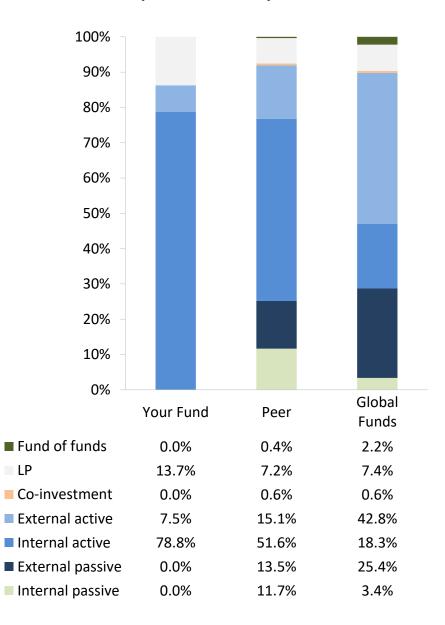
### Your implementation style was 2.9 bps higher cost than the peer average.

Implementation style is the way in which your fund implements asset allocation. Each implementation choice has a cost. Your first choice is how much to implement passively or actively. The table below summarizes your aggregate choices versus peers and their cost impact.

Implementation choices	Impact
Less passive, more active	3.4 bp
Less internal as a % of passive	0.0 bp
More internal as a % of active	(2.4) bp
Less evergreen % in private assets, excl. PE	1.8 bp
Less fund of funds % of LP/Co/FoF	(0.4) bp
Less co-investment % of LP/Co	1.0 bp
Less overlays	(0.6) bp
Total impact	2.9 bp

The peer and universe style was adjusted to match your asset mix. It equals their average style for each asset class weighted by your fee basis for the asset class. It shows how the average peer would implement your asset mix.

#### Implementation style<sup>1</sup>



<sup>1.</sup> Implementation style is shown as a % of total fund fee basis because the fee basis is the primary driver of cost for private assets (e.g., new private equity LP commitments increase costs before LP NAV increases). Style weights are based on average holdings. Cash and derivatives are excluded.

### The table below summarizes why your fund is high/low cost relative to the peermedian by asset class.

#### Why are you high/(low) cost by asset class?

				Your			
	Style weig	hted cost		average			
		Peer		assets	Due to	Due to	Total
	Your	median¹ =	More/	(or fee	impl.	paying	more/
Asset class/category	cost	Benchmark	(less)	basis) <sup>2</sup>	style	more/(less) <sup>3</sup>	(less)
Asset management costs	(A)	(B)	(C = A - B)	(D)	,	,	(C x D)
Stock - U.S.	7.7 bp	8.1 bp	(0.4) bp	28,177	721	(1,968)	(1,247)
Stock - Europe	7.4 bp	8.4 bp	(1.0) bp	7,527	858	(1,601)	(743)
Stock - Asia-Pacific	4.8 bp	12.9 bp	(8.1) bp	4,380	(1,112)	(2,449)	(3,560)
Stock - Emerging	6.6 bp	23.7 bp	(17.2) bp	8,993	(15,408)	(26)	(15,435)
Stock - other	4.4 bp	5.5 bp	(1.1) bp	1,237	31	(172)	(141)
Fixed income - U.S.	1.4 bp	3.4 bp	(2.0) bp	8,113	(730)	(863)	(1,593)
Fixed income - Emerging	5.3 bp	28.3 bp	(23.0) bp	3,420	(7,869)	0	(7,869)
Fixed income - Global	4.7 bp	7.4 bp	(2.8) bp	26	(7)	0	(7)
Fixed income - Public mortgages	3.3 bp	7.5 bp	(4.3) bp	10,537	(545)	(3,936)	(4,481)
Cash	1.9 bp	1.9 bp	(0.0) bp	2,408	0	0	(0)
Real estate	105.2 bp	51.5 bp	53.7 bp	8,383	41,415	3,622	45,036
Infrastructure	170.3 bp	51.7 bp	118.6 bp	287	2,340	1,069	3,409
Natural resources	95.6 bp	42.9 bp	52.7 bp	17	109	(18)	91
Private equity - Diversified	144.3 bp	138.7 bp	5.5 bp	6,228	9,983	(6,532)	3,451
Derivatives/Overlays	0.0 bp	0.6 bp	(0.6) bp	86,505	(5,032)	0	(5,032)
Total asset management	26.1 bp	24.7 bp	1.4 bp	86,505	24,754	(12,875)	11,880
Oversight, custody and other cost	:s <sup>4</sup>						
Oversight of the Fund	0.4 bp	1.5 bp	(1.1) bp				
Trustee & Custodial	0.1 bp	0.3 bp	(0.2) bp				
Consulting	0.0 bp	0.0 bp	0.0 bp				
Audit	0.0 bp	0.0 bp	(0.0) bp				
Other	0.2 bp	0.1 bp	0.1 bp				
Total oversight, custody & other	0.7 bp	2.3 bp	(1.6) bp	86,505	n/a	(13,446)	(13,446)
Total © 2022 CEM Benchmarking Inc.	26.8 bp	27.0 bp	(0.2) bp	86,505	24,754	(26,321)	(1,566)

1. The weighted peer median cost for asset management is the styleweighted average of the peer median costs for all implementation styles (e.g., internal passive, external active, fund of fund, etc.). It excludes performance fees on private assets. 2. Total fund average holdings is used as the base when calculating the relative cost impact of the overlay programs. 3. Total more/less differences include the impact of performance fees, which are not shown separately on this page. Refer to section 4 for a comprehensive breakdown of your differences versus benchmark cost. 4. Benchmarks for oversight total and individual lines are based on peer medians. Sum of

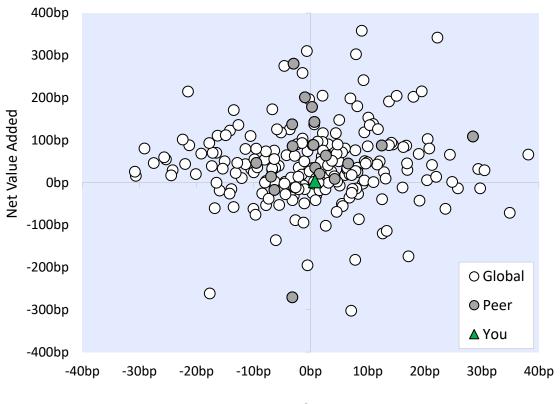
the lines may be different

from the total.

## Your fund achieved a 5-year net value added of 3 bps and excess cost of 1 bps on the cost effectiveness chart.

#### 5-year net value added versus excess cost

(Your 5-year: net value added 3 bps, excess cost 1 bps 1)



**Excess Cost** 

1. Your estimated 5-year excess cost of 0.8 basis points is the average of your peer-based benchmarks for the years available (2020, 2019, 2017) and estimated benchmarks based on a simplified model for years where peer-based benchmarks were missing.

	2021	2020	2019	2018	2017	5-year
Net value added	(121.3) bp	83.6bp	113.2bp	(127.7) bp	100.3bp	3.2bp
Excess cost	(0.2) bp	(0.1) bp	(0.3) bp	3.8bp	0.6bp	0.8bp

### **Comparison of risk levels:**

Your asset risk of 10.9% was above the Global median of 9.1%. Asset risk is the standard deviation of your policy return. It is based on the historical variance of, and covariance between, the asset classes in your policy mix.

Your asset-liability risk of 12.3% was above the Global median of 10.1%. Asset-liability risk is the standard deviation of funded status caused by market factors. It is a function of the standard deviations of your asset risk, your marked-to-market liabilities and the correlation between the two.

#### Global risk levels at December 31, 2021

